

MEET THE BUILDER



Sol Construction prides itself on paying special attention to customer service.

# Willing to travel that extra mile

■ Amanda Lewis

Sol Construction director Nick Del Borrello believes building quality relationships with clients is equally as important as the actual build itself.

“We specialise in custom homes that are built on quality relationships,” he said.

Mr Del Borrello started his boutique building company in 2000 because he wanted the freedom to fulfil his own ambitions after growing up with a father also in the building industry.

He said Sol Construction currently built about four homes per year on average, with each contract in excess of \$1 million — a number he hoped would rise to 10 in the near future.

“I have a passion for architecture so being able to construct something from an idea is very satisfying — it’s rewarding seeing my clients’ dreams become a reality,” Mr Del Borrello, who worked as a ceiling fixer for five years before becoming a builder, said.

He said the company prided itself



Nick Del Borrello. Picture: Iain Gillespie

on creating well-built homes with a special attention to customer service.

“Our design philosophy revolves around being able to create a space that is functional for day-to-day living and provides a sense of physical and mental wellbeing,” he said.

“I am always willing to go the extra mile to deliver a home which exceeds clients’ expectations.”

Being recognised for his work by industry peers had been a career highlight, Mr Del Borrello said.

One award which stood out was being named the 2010 Housing Industry Association regional bathroom project/new bathroom project of the year for a striking blue bathroom.

Even though building was a service, Sol Construction never lost sight of the fact that it was primarily a people business, he said.

“A custom-built home is often the largest single investment one will ever embark on and, for this reason, we feel very privileged and honoured to make these dreams a reality for our clients,” he said.

“This level of trust is not taken lightly and we’re acutely aware of the responsibility we have.”

**CONTACT** Sol Construction, 1300 121 765 or 0421 314 440, solconstruction.com.au.



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